

POWERING YOU
FORWARD

MEMBER BENEFITS



GREATER CHARLOTTE IEC

TRAINING, MANAGEMENT EDUCATION & WORKFORCE DEVELOPMENT

- World-class four-year Electrical Apprenticeship Program to develop qualified and productive employees. The program is registered through the U.S. Department of Labor
- Through the apprenticeship program, up to 46 college credit hours are available through the American Council on Education.
- The myelectricalcareer.com website drives thousands of new workers into the electrical and systems contracting industry each year.
- Cutting-edge management education sessions at various annual industry events.
- Learn with IEC webinars on the latest topics impacting electrical contracting businesses.

IEC OUTREACH AND ENGAGEMENT

- IEC forums meet across the U.S. and enable groups of non-competing contractors to share best practices confidentially.
- Leadership development through participation on national committees allows you to provide input on IEC's strategic plan.

CODE & SAFETY INFORMATION & REPRESENTATION

- Safety Manual for all new members (a \$150 value).
- IEC represents the industry in development of the National Electrical Code (NEC); National Electrical Safety Code; NFPA 70E Electrical Safety In the Workplace, NEMA, UL, and various regional and national building code conferences.

INDUSTRY PARTNERS & MEMBER DISCOUNT PROGRAMS

- Save money on the Home Depot Member Incentive Program: members receive 2% cash back on annual purchases by enrolling in this program.
- Decrease expenses on services including Enterprise Fleet Management; ISYS credit card processing; simPRO business management software, and more.

COMMUNICATION TOOLS

- Learn about emerging trends through IEC *Insights* magazine.
- Connect with the IEC online member directory which enables members and users to locate IEC contractors, manufacturers, and suppliers.
- Receive electronic newsletters such as IECX and Capitol Connection that keep you current on industry-related issues.
- Members-only access to the IEC National Website provides valuable safety resource information and a variety of powerful tools to enhance your productivity and profitability.

SPECIAL EVENTS

- Grow your business with IEC's annual event **SPARK**, which provides opportunities for thousands of industry professionals to share ideas, analyze industry trends, and attend management & industry-related programs. Receive recognition for excellent work through the IEC National Awards programs during the event.
- Engage at the IEC Policy Conference (Washington, D.C.) which provides members with a direct voice to law makers on legislative and regulatory issues that affect your business and the greater electrical industry.
- Enhance your strength at IEC Business Summit. Engage in educational programs for electrical contractors on business strategies and economic forecasts, and take part in setting the strategic direction of IEC.

PUBLIC RELATIONS & FEDERAL GOVERNMENT ADVOCACY

- Gain knowledge of the issues affecting the merit shop electrical contracting industry, like labor relations, workforce development, and more.
- Raise awareness of merit shop issues by participating in the Freedom Fund and IEC PAC.
- Keep informed on legislative and regulatory topics that affect the merit shop industry.

Contact Greater Charlotte IEC to learn more!

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ENRICH YOUR KNOWLEDGE & INDUSTRY RELATIONSHIPS

JOIN AN IEC FORUM GROUP

WHAT IS AN IEC FORUM GROUP?

IEC Forum Groups are open to electrical contractor principals as an exclusive IEC member benefit. Forums consist of 5-10 IEC member companies that meet regularly to discuss topics of business and personal interest. Members are from different geographic areas and have similar business profiles.

WHO JOINS A FORUM?

Any company that believes it can benefit by learning and sharing with others is welcome to join a forum group. Typically, participation is reserved for company principals, but some forums allow members of a firm's senior management team to take part in the activities and discussions. Because members are from different geographical areas, IEC Forum Groups are beneficial and noncompetitive.

HOW DO IEC FORUMS OPERATE?

IEC Forum Groups set their own rules and organize their own meetings. They typically meet a few times per year and often schedule meetings to coincide with IEC National conferences. In some cases, Forums include social activities in their meetings. Topics explored in IEC Forums may include tracking labor, field employee compensation, training programs and incentives, hiring policy, managing cash flow, and more.

Successful IEC Forum Groups result when the members freely and openly interact with each other and become a caring group. An atmosphere of trust and openness is critical for a forum to advance the goals of all its members. Forums are characterized by an extremely high level of personal respect among all members.

IEC FORUMS ENGAGE MEMBERS TO:

- **ESTABLISH** a confidential, trustful environment for exchanging ideas, offering advice, and assisting with problem solving on both business and personal issues.
- **EXCHANGE** knowledge on best practices for jobsite safety, promoting apprenticeship and training, and more.
- **INTERACT** and discuss challenges and solutions with non-competing electrical contractors, providing an arena for personal growth, support, and networking.



"Forums provide an opportunity to share ideas, save money, obtain additional education through networking. We virtually have contacts all over the country that we can tap into for assistance. Through the IEC Forum program, I saved \$20,000 on just one job."

TERRY COLE, HAMER ELECTRIC

**INSERT CONTACT INFORMATION HERE
ADDRESS**

**PHONE NUMBER
EMAIL
WEBSITE**